

Training Courses

Learning Options run effective training courses that deliver results for your organisation.

Programmes are tailored to fit your company needs and requirements. Training areas include:

SALES: Appointment Making, Customer Service, Tele-sales, Field Sales, Negotiation, Managing Key Accounts, Presentation Skills, Time Management.

MANAGEMENT: Interviewing & Selection, Appraisals, Counselling, Coaching, Managing Performance, Team-building, Motivation, Time Management, Delegation, Leadership, Managing Change, Effective Meetings

MARKETING: Introduction to Marketing, Business to Business Marketing, Business to Consumer, Product Marketing

SERVICE: Customer Service for Service Engineers, Service Management